

# Helen Osgood



Helen Osgood is a Partner in Damon & Morey's Real Estate and Banking Department. She focuses her practice in the areas of commercial lending and credit restructuring.

In addition to her experience with industrial development agency work (encompassing civic facility revenue bonds), Ms. Osgood's broad spectrum of transactional expertise includes Small Business Administration lending (including specialized and comprehensive training in SBA 504 loans), transactions involving JDA and the Export-Import Bank, letters of credit, conduit lending, loan participations, construction lending, asset based lending, interest rate swaps and taxable adjustable revenue notes.

Ms. Osgood began her career as Branch Counsel to the Buffalo Branch Office of the U.S. Small Business Administration, where she supervised and administered its legal operations.

In 1979, Ms. Osgood joined Damon & Morey LLP as a member of the Banking Department where she continued her focus on commercial lending, primarily representing The Bank of New York. While at Damon & Morey LLP, Ms. Osgood extended her practice into the area of quasi-governmental lending (handling industrial development revenue bond transactions for both lenders and borrowers), collection and foreclosure work and bankruptcy practice.

Ms. Osgood then became associated with Hodgson Russ LLP where she represented a variety of lending institutions across New York and in multi-state and cross-border transactions - developing specialized forms for transactions involving Canadian parties. Ms. Osgood later joined the law firm of Hiscock & Barclay, LLP continuing her representation of lenders, and was a key player in drafting, negotiating and implementing purchase and assumption agreements between KeyBank National Association and The Resolution Trust Corporation, Receiver of Empire Federal Savings Bank of America; Federal Deposit Insurance Corporation, Receiver of the Permanent Savings Bank; and Federal Deposit Insurance Corporation, Receiver of Goldome.

A member of the Bar Association of Erie County and the New York State Bar Association, Ms. Osgood received her B.A. from the University of Rochester and her J.D. from the State University of New York at Buffalo.



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Concentrations

Commercial Real Estate

Corporate Finance

Education

McGill University and University of Rochester, BA 1971

State University of New York at Buffalo, School of Law, JD 1974

